



people
people

SETTING THE SCENE

An Introduction to Our Work

**“When you speak with
full presence, your words
live, inspire, provoke,
and prevail.”**

Patsy Rodenburg OBE
Theatre director and vocal coach

Communication Skills Training as a Catalyst for Change

Welcome to People People

Founded with the support of the Prince's Trust, our mission is to help people feel more enriched, enlivened, and emboldened both in and outside of work. We do this by partnering with our clients to design and deliver the very best in communication and people development training.

We've noticed the more we understand about the nuances of your company and people, the more results we get. That's why we put in the graft, in lightning speed, to work alongside you and co-create creative learning experiences that are as fresh and as bespoke as your business and the people in it.

Where Performing Arts Meets Behavioural Science

Underpinned by the theories and techniques of theatre and live performance, our programmes act as a catalyst for positive, far-reaching behavioural change.

We create supportive environments in which people can develop new ways of communicating, become more self-aware, and make conscious, psychologically informed behavioural choices.

Whether it's to speak with greater impact, increase presence, connect with audiences and team members, motivate others to take action, or navigate internal barriers with ease, we can help your team become the best they can be.

And it's not just in the workplace where our work has impact. We genuinely believe that, when it's done well, communications training can have a profound knock-on effect on all areas of our life - on our sense of self-worth, our relationships with others, and our perception of the world around us. If we do say so ourselves...

The People People Approach



ALL THE WORLD'S A STAGE

Actors know more than anyone the power of using voice, body language and intention to create meaning. They're behavioural chameleons, using the rehearsal room as a safe space to experiment and develop their choices.

We use our background in theatre to bring these techniques into the workplace, along with the latest psychological and coaching principles, to create lasting behavioural change.



CULTURALLY ALIGNED

We take time to tailor all our sessions to align with the uniqueness of your organisation's people, strategy, and culture. By understanding these nuances, we become your trusted learning partner, designing and delivering impact that lasts.

This customised approach enables us to make every session relevant to your specific needs and is one of the reasons our clients keep returning to us.



STRETCH, NOT STRESS

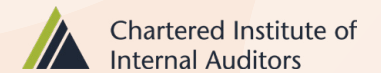
We believe effective learning is felt, not just thought. Our sessions provide practical physiological experiences that gently stretch participants and leave them with tangible takeaways that can be applied to their work immediately.

This approach creates results that are high-impact and long-lasting.

A few of our clients



THE ROMANS



Our story

“Before setting up People People, I was an actor. When I was at drama school, I saw first-hand that by mastering awareness of our thoughts, beliefs, feelings and actions, we can transform our behaviour, become mindful of the impact we have on other people, and influence how they respond to us.

When I met friends working in corporate environments, I realised the enormous benefits that could be achieved by pinching techniques from a rehearsal room and taking them into the world of work*.

Informed by the world of psychology and coaching, I wanted to create a company that took communication skills and people development training into a new realm - away from impersonal, corporate sessions and towards a genuine felt and fresh experience that helps people connect with themselves. Ultimately, I wanted people to feel freer to make the choices that will help them live and breathe from a place of ease.”

*Not all drama school techniques, I must add. I've yet to bring stage combat into a session, but never say never...



Rob Kirby

Rob Kirby
Founder

**“People People make the whole journey
a fun, easy and painless process.**

**I love watching participants
experimenting with new techniques
and pushing these through in to
their day jobs.**

**I see the learning popping up all the
time! You can't ask for more than that.”**



Jodie Lowe

Talent and Development Partner
MoneySupermarket

Our Programmes

Our creative, in-house live sessions are divided into three categories depending on your time, budget and the needs of your participants.



Pivotal Programmes

Our flagship, multi-session transformative journeys

- > **Pretty Powerful Presentations**
- > **Purpose Power-Up**
- > **Mastering Management**
- > **Crafted Communication**



Concise Courses

Powerful workshops for time-tied teams on the following topics

- > **Presentation skills**
Four sessions on the menu, from pitching and perfecting presentations to storytelling.
- > **Communication skills**
Four sessions on the menu, from impact and influence to managing conflict.
- > **Mindset management**
Five sessions on the menu, from boosting creative thinking to embracing change.



Made-to-Measure

Custom courses and coaching packages

- > **1-2-1 coaching and packages**
- > **Bespoke programmes**
- > **Masterclasses**
- > **Conferences**
- > **Speaker engagements**
- > **Custom content creation**

PIVOTAL PROGRAMMES

Our flagship, multi-session transformative journeys

- › Pretty Powerful Presentations
- › Purpose Power-Up
- › Mastering Management
- › Crafted Communication

Pretty Powerful Presentations

This is our most popular programme – a deep dive into everything to do with presentations, from voice, body-language, structure and slide content, to managing nerves and dealing with unknowns. Dare we say it, it's also pretty fun too.

OUTCOMES FOR INDIVIDUALS

- ✓ **Master presentation writing**
Develop a flexible and effective structure to maximise productivity and creativity for any future high-impact presentation.
- ✓ **Present with congruence**
Learn to appreciate and activate your personal strengths to ensure that what you say is matched with how you say it, building trust with your audience.
- ✓ **Create emotional resonance**
Master the use of the human voice, and win over your audience with personal storytelling, humour and vulnerability.
- ✓ **Engage your audience**
Boost your ability to engage and captivate your audience throughout your presentation with practical tools and newfound confidence.

OUTCOMES FOR YOUR ORGANISATION

- ✓ **Revolutionise presentations**
Discover innovative and influential presentation techniques from behavioural experts, and ensure that your team is equipped to deliver them with excellence.
- ✓ **Boost confidence**
Enable your team to confidently step up to any speaking engagement.
- ✓ **Maximise impact**
Supercharge the impact and confidence of your workforce.
- ✓ **Build connections**
Forge lifelong bonds among participants and create a ripple effect of positive impact throughout your organisation.

Suggested Delivery Journey

 **2 Hour
Virtual Session**

 **Full Day
Face to Face**

 **1-2-1
Virtual Coaching**

COURSE OUTLINE

Pretty Powerful Presentations

MODULE 1

Creating Self-Awareness

Participants share a short presentation in front of the group to use as a benchmark, which we capture using professional recording equipment. With our expert facilitators, we then do a deep dive into strengths and areas for improvement.

MODULE 2

The Presentation Proof

Learn about the science behind authentic, compelling presentations in an interactive and engaging session that sets the supportive tone for the tasks ahead.

MODULE 3

Structure and Shaping Your Content

Create a compelling story behind your slideshow to keep your audience engaged and inspired. Participants learn how to restructure their presentations with a concise and agile format that can be used again and again.

MODULE 4

Behavioural Nouns

Explore how body-language and vocal technique are vital to landing a message. Participants will engage in an interactive masterclass on how to use nonverbal cues to convey their message effectively, and also discover how to overcome the automatic behaviours that often occur when we're nervous.

MODULE 5

Visual Aids

Learn how to use data and slides to enhance your storytelling, not distract from it. We'll also examine technological choices that keep the focus on the presenter and not just the slides. After all, why deliver a presentation at all and not just send the slide deck?

MODULE 6

Making it Yours

People sometimes think there's a specific way of presenting that they must adhere to. This module is designed to help participants embody the tools and techniques they've learned in a way that aligns with their unique selves.

COURSE OUTLINE

Pretty Powerful Presentations

MODULE 7

Rehearsal Presentation Coaching

Practise re-worked presentations with an experienced coach. Putting their new presentation skills to the test, each participant will have the opportunity to refine their presentations until they feel confident.

MODULE 8

The Finale

Participants deliver their fully rehearsed presentations to a live audience. Our state-of-the-art recording equipment captures the final presentations which participants can later review and compare with their benchmarking recording for self-reflection. It's a real celebration of everyone's hard work. Bring tissues.

AND THEN?

After the first part of the course, participants receive:

- › A comprehensive report highlighting their presentation strengths and areas for growth
- › Before and After presentation recordings
- › The offer of a personalised coaching session with their facilitator to further improve their skills, address any challenges they may have encountered since the training, and refine their virtual presentation techniques

Purpose Power-Up

We understand that the current working environment for many teams and their leaders is tough.

Purpose-washing is everywhere, and after years of hybrid working, sometimes it's hard for employees to feel they're making a difference or are connected with their true selves. In the same way that actors tune into the beating heart of themselves so they can bring a story to life, this transformative journey supports participants to identify and connect to their true purpose and sense of selves, so their work and life become a harmonious whole.

OUTCOMES FOR INDIVIDUALS

- ✓ **Resilience**
Develop your ability to stay centered at times of uncertainty and high pressure.
- ✓ **Stronger motivation**
Renew your connection between personal meaning and daily activities, improving motivation.
- ✓ **Sustainable productivity**
Achieve a performance boost that lasts through better decision-making and a healthier relationship with work.

OUTCOMES FOR YOUR ORGANISATION

- ✓ **A nurturing culture**
Create a workplace that fosters productivity, and where corporate purpose is embedded through meaningful conversation.
- ✓ **Psychological safety**
Understand how to invite a diverse range of opinions and ideas to the table, leading to better decision-making.
- ✓ **Improved wellbeing**
Build a workforce that is well-aligned with the organisation's values and purpose, promoting positive well-being and minimising conflict and anxiety.

Suggested Delivery Journey

 **Kick Off 1-2-1 Coaching**

 **Full Day Face to Face**

 **2 Hour Virtual Session**

COURSE OUTLINE

Purpose Power-Up

MODULE 1

What's Under the Bonnet

Take a deep breath and reflect on approach to purpose from multiple angles: self-leadership, team and corporate. Deep reflections into a rounded purpose are achieved, and core beliefs, values and thoughts excavated.

MODULE 2

Clarity & Articulation

Participants are invited to reflect on their sense of purpose and begin to develop Purpose Pointers and Feeling Statement as ways of clarifying and articulating what it is that drives them in life and leadership. These processes guide and inform decision making processes.

MODULE 3

Ciao for now, Inner Critics

Moving that inner-critic from enemy to friend, allowing space to create, cultivate and deepen resilience.

MODULE 4

Navigating the Seas of Change

When the boat is rocked, the hull can shake. Develop personal strategies to right the lean and stay true to self when times get tough.

MODULE 5

Stretch, not Stress

Participants prime their internal and external environments for everything they need to embrace a step outside their comfort zones, creating their own psychological safety net to deploy on command.

MODULE 6

Purposeful Communication

We help participants go forth into the world with renewed clarity and a strong ability to unashamedly share this with the world.

Mastering Management

It's often said that people quit their boss, not their job. While the jury's out on whether that saying is actually true, what we do know is that great management isn't something you're born with. Like any skill, it takes practise and guidance.

This course is designed to support the development of exceptional managers. We do this by enhancing participants' communication skills, giving them a suite of techniques to get the best out of their teams. We also explore in more depth the essence of what it takes to motivate and keep people engaged, and how to foster psychologically safe working relationships.

OUTCOMES FOR INDIVIDUALS

- ✓ **Step into your power**
Learn how to engage, inspire and motivate your teams.
- ✓ **Increase your flexibility**
Maximise your ability to manage in a range of different contexts and situations.
- ✓ **Improve performance**
Discover techniques to improve team capability and improve outputs.
- ✓ **Manage conflict**
Learn how to create a way forward when team-mates don't agree.

OUTCOMES FOR YOUR ORGANISATION

- ✓ **Manage people, not process**
Improve your management culture.
- ✓ **Improve retention**
Nurture and develop your best talent.
- ✓ **Reduce burnout**
Equip with clear strategies, skills, and self-awareness to reduce burnout of under equipped managers.
- ✓ **Grow talent pool**
From managers to legendary leaders, invest in the right support now to keep talent pipeline flow.

Suggested Delivery Journey

 **Half Day Face to Face Kick Off**

 **2 Hour Virtual Session**

 **2 Hour Virtual Session**

 **Full Day Face to Face**

 **Optional 1-2-1 Coaching**

COURSE OUTLINE

Mastering Management

MODULE 1

Managing Today

This module examines the forces that co-exist with self and the workplace whilst helping participants identify the opportunities and challenges involved in supporting and managing others. We'll delve into concepts such as psychological safety and leading with kindness.

MODULE 2

Managing Self

The old adage goes we can't support someone else until we can support ourselves, and it's true. This session looks at how to ground oneself, set goals, manage time and work life balance so that the canvas is clear to be there for teams.

MODULE 3

Communication Approaches

This session looks at how we can adopt strategies to help us communicate more flexibly and improve our emotional intelligence, leading to better rapport and increased trust from teams.

MODULE 4

No Failure, only Feedback

This session is all about managing performance. We look at the range of methodologies and approaches surrounding coaching and feedback conversations.

MODULE 5

Integration

When we're under pressure, distracted or have an unexpected issue to attend to, all of our communication training can suddenly go out of the window. In this module we prepare to practise: embracing the challenges specific to your organisation and exploring ways we can return to our 'eagle's perch' of self-awareness and conscious choices.

MODULE 6

Purposeful Planning

This module helps participants to grow and nurture the beginnings of their own action plan to cement programme learnings. They'll leave the course being able to successfully and strategically lead themselves and their teams.

Crafted Communication

This uplifting, inspirational and firmly experiential programme looks at what it takes to be a masterful communicator, both in and outside of work, whether in person or virtual.

We support participants of all experiences to dial up their confidence, approach and impact in a range of situations so they communicate in a way that is congruent, influential and meaningful.

Whether it's how to navigate high-stakes situations, land an update in a meeting with impact, deal with a difficult stakeholder or simply feel confident enough to share a thought or feeling in a group, we'll examine a range of theories, approaches and behavioural tips to achieve a wide-range of participant goals.

OUTCOMES FOR INDIVIDUALS

- ✓ **Increase your influence**
...by improving your impact.
- ✓ **Deepen your confidence**
Increase your choices so you know exactly what and how to say things, when.
- ✓ **Reduce nerves**
Craft messages with certainty so you minimise nerves in a range of scenarios.

OUTCOMES FOR YOUR ORGANISATION

- ✓ **Steer into productivity**
Help your people get more done by dialling up their clarity.
- ✓ **Support wellbeing**
Remove communication pain points to support the wellbeing of teams.
- ✓ **Improve stakeholder relationships**
Nuanced and flexible communication to enhance and improve relationships.

Suggested Delivery Journey



**2 Hour Virtual
Kick Off**



**Full Day
Face to Face**



**1-2-1
Coaching**

COURSE OUTLINE

Crafted Communication

MODULE 1

Understanding Archetypes

What character do we play when we communicate with others? In this module we look at Jung's Archetypes and explore how we can go beyond our default modus operandi to have a greater chance of being understood.

MODULE 2

Influence and Impact

Jumping aboard the train of behavioural science, participants explore what it means to be influential and impactful. Through the understanding of some core principles and techniques, we'll learn how to deploy conscious behavioural strategies that help improve the way messages land.

MODULE 3

Emotional Intelligence

By 'reading' others, we can make informed decisions about how best to communicate in any given situation. This module uses tried and tested emotional intelligence models to understand our areas of strength and reflect on how we can improve.

MODULE 4

Building Trust

Developing and maintaining good relationships is an essential part of everyone's working life. In this module, we explore the foundations of what makes for a good working relationship and how we can better inspire trust in others.

MODULE 5

Flex it Good, Flex it Real Good

We can teach all the theory in the world, but there's not much point unless it can be put into action. This module offers the opportunity to put everything we've learnt into practise so that participants can supercharge their communication skills.

MODULE 6

What's Next?

How can we ensure our learning sticks? Our 1-2-1 coaching sessions ensures everybody leaves with tangible, actionable takeaways.

**“People People are
exceptionally personable.**

**I was drawn by their creativity and
ability to really drill down into what we
were trying to achieve.**

**Some participants have commented that
it’s the best training they’ve ever been on.**

It’s now part of our core offering.”



Emma Levy

Learning and Development Manager
Museum of London

CONCISE COURSES

Powerful interventions for time-tied teams

Presentation skills

- › Promising Presentations
- › Perfecting Presentations
- › Storytelling 101
- › Powerful Pitches

Communication skills

- › Curbing Conflict
- › Legendary Listening
- › Impact and Influence
- › Accessing Assertiveness

Mindset management

- › Finding Focus
- › Creative Thinking
- › Embracing Change
- › Emotional Elasticity
- › Energy Boost

CONCISE COURSES

Presentation Skills

Promising Presentations

CONTENT

An upbeat action-packed session for those who are presenting more often in their roles and want to improve their confidence and impact with tailored top tips.

WHO IT CAN HELP

Aimed at graduates, junior, or line management or those in operational roles. It's helpful for those who present informally or formally, and for whom presenting is becoming increasingly important in their role.

DELIVERY OPTIONS

 Half Day F2F

 2 Hour Virtual Session

Perfecting Presentations

CONTENT

A comprehensive practical course focused on how to craft and present compelling, persuasive presentations to internal and external business audiences.

Aimed as a level up from Promising Presentation, this course aims to move speakers from confident to memorable, and uses curated practise with personalised feedback.

WHO IT CAN HELP

Middle-management and senior leadership teams, or those who are presenting regularly to persuade others in their leadership role.

DELIVERY OPTIONS

 Full Day F2F

 Virtual Session Series

Storytelling 101

CONTENT

Storytelling is how we make sense of the world, who we are, where we are going and how we communicate this to others, personally or professionally. This course looks at how to excavate, embed and enrich our ability to use story within presentations and our daily communications so that we craft compelling outputs that move and inspire others.

WHO IT CAN HELP

Anyone who shares messages about their organisation, internally or externally.

DELIVERY OPTIONS

 Full Day F2F

 Virtual Session Series

Powerful Pitches

CONTENT

This tailored programme will help your team re-interrogate your competitive differentiators and articulate your critical selling messages in a more compelling way. It'll bring to life your win-themes and help you structure and deliver a highly persuasive presentation deck. Your team will develop skills which will transform their face-to-face and online delivery and confidence.

WHO IT CAN HELP

Senior sales and business development professionals, or those presenting their organisation's credentials - either in-person or online - in order to win business.

DELIVERY OPTIONS

 Half Day F2F

 2 x 2 Hour Virtual Sessions

CONCISE COURSES

Communication Skills

Curbing Conflict



CONTENT

Whether it be hidden beneath the surface or out in full force, conflict can be helpful if navigated effectively. This course equips people with the tools to nip damaging conflict in the bud and seek win-win resolutions.

WHO IT CAN HELP

Everyone

DELIVERY OPTIONS

-  Half Day F2F
-  2 Hour Virtual Session

Legendary Listening



CONTENT

Being a good listener is a critical skill both in and out of the workplace. Participants leave the session having learned the difference between just waiting to speak and truly listening, and are equipped with tools to fully receive and understand others.

WHO IT CAN HELP

Everyone

DELIVERY OPTIONS

-  Full Day F2F
-  Virtual Session Series

Impact and Influence

CONTENT

Empower people to influence others and build strong connections with flexibility and ease, whether in-person or virtually. This session is loaded with practical interpersonal strategies, enabling participants to deepen their ability to build trust, navigate social dynamics, and influence a range of stakeholders.

WHO IT CAN HELP

Everyone

DELIVERY OPTIONS

-  Full Day F2F
-  Virtual Session Series

Accessing Assertiveness



CONTENT

Sometimes seen as merely setting boundaries and saying no, our course promotes a more well-rounded form of assertiveness. We delve into strategies for finding mutually beneficial solutions, navigating the emotions that can arise when asserting oneself, and crafting messages that are both clear and kind. We also emphasise the importance of effective vocal and body language skills for delivering these messages.

WHO IT CAN HELP

Everyone

DELIVERY OPTIONS

-  Half Day F2F
-  2 Hour Virtual Session

CONCISE COURSES

Mindset Management

Finding Focus



CONTENT

A clear and practical approach to gaining and finding focus when it seems most elusive. The session takes key ideas from an actors toolkit to boost motivation, manage emotions and optimise the working environment.

WHO IT CAN HELP

Everyone

DELIVERY OPTIONS

-  Half Day F2F
-  2 Hour Virtual Session

Creative Thinking



CONTENT

How can we find a solution when a problem appears insurmountable? This workshop explores tried and tested tools from artists and creative thinkers to generate new ideas and insights.

WHO IT CAN HELP

Everyone

DELIVERY OPTIONS

-  Half Day F2F
-  2 Hour Virtual Session

Embracing Change




CONTENT

They say the only constant is change. Aimed at supporting individuals to cope with changes in their personal and professional lives, the session explores strategies for adapting to change, including how to identify and manage emotions, build resilience, ground oneself, and create a plan for moving forward.

WHO IT CAN HELP

Everyone

DELIVERY OPTIONS

-  Half Day F2F
-  Full Day F2F
-  2 Hour Virtual Session

Emotional Elasticity



CONTENT

Ideal for those looking to enhance their personal and professional relationships and improve their leadership and communication skills. The session increases participants' emotional literacy by supporting them to recognise, understand, and manage their emotions, as well as the emotions of others.

WHO IT CAN HELP

Everyone

DELIVERY OPTIONS

-  Full Day F2F
-  Virtual Session Series

Energy Boost



CONTENT

Meaningful, explorative and insightful practical tips to help participants stay at their most effective day to day, increasing productivity and job satisfaction.

WHO IT CAN HELP

Everyone

DELIVERY OPTIONS

-  Half Day F2F
-  2 Hour Virtual Session

**“Working with People People is a joy!
They worked really hard to get to the
bottom of what we were trying to
achieve and delivered content that
challenged staff, while offering
practical tools to use day to day.**

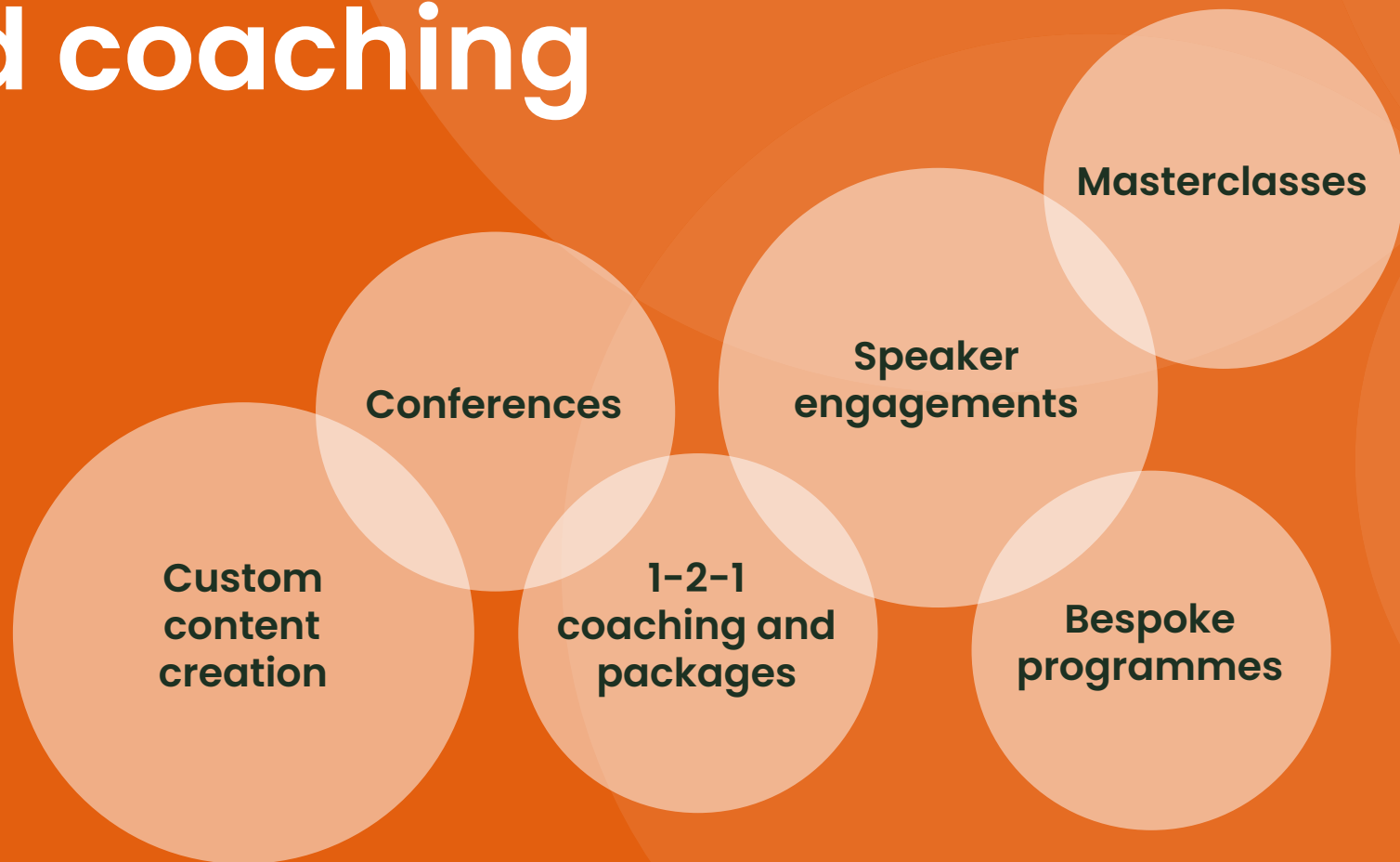
**It feels like a true partnership
and we look forward to running more
sessions in the future.”**



Claire Anderson
Head of People
Camden Town Brewery

MADE-TO-MEASURE

Custom courses and coaching



MADE-TO-MEASURE

Expertly Crafted Learning

We are often asked by the people we partner with to come up with something new. They've either worked with us before and, knowing our approach, have their own ideas as to how they'd like us to support them, or they've got a pretty good taste of things from our brochure and want to develop the detail of it.

Our made-to-measure work in the past has taken us to design and deliver whole development programmes for senior leaders, create content and pathways for LMS', head into events as speakers, deliver masterclasses at large conferences, develop 1-2-1 presentation coaching packages, lead sessions as part of wider development and talent programmes, and even write, cast, direct, shoot, and edit short films.

We take a hands-on, creative approach to every brief and, as good listeners do, make sure we've delivered what you asked for. We work on a day rate for scoping, research and design time, agreed in advance with you, and then can work on our usual delivery rates from there.

All done with our signature smile and dose of good-humour (we don't charge for that part).

THE PEOPLE PEOPLE PROMISE

90-Day Follow Up Coaching

We hate one and done training. To avoid that pain, participants are handed a fancy QR code at the end of our courses. If they give it a scan, it goes straight to a booking page (more on this in just a second..).

If, for whatever reason, someone doesn't feel they were able to fully engage with the training or they've hit a stumbling block applying their learning, we'll help them by providing free executive check-in coaching for up to 90 days after their course date. *Remember that booking page? Well, that's to book in a coaching session, of course.*

And if people don't reach out to us we'll get in touch anyway, a month after the programme finishes, to see how things are going. Have they been able to implement those next steps? If not, we'll help.

We offer this by way of a guarantee of the effectiveness of our programmes. And also because we're nice like that.



**“A genuine collaboration where People
People took on the challenges of our
business, listened to our cultural nuances
and most importantly built on the objectives
of the training.**

**They delivered wonderfully engaging,
interactive and relevant experiences for an
audience of executives.”**



Simon Deveruex

Group Head of Learning and Development
The Mill

Case Studies

Each one of our courses is collaborative, practical and has the potential to be quietly life-changing.

But don't take our word for it.
Hear what our clients have to say...

CASE STUDY

MoneySupermarket



How we empowered over 90 MoneySuperMarket Group employees to present with confidence and style

OBJECTIVES

FTSE 250 company, MoneySuperMarket Group, achieved success in a highly competitive financial services market by enhancing the customer experience, staying ahead of the technological curve, and improving workforce presentation skills.

Presentations were integral to their success, as they enabled the Group to communicate their market position, influence local and national governments, and make internal decisions with confidence. To ensure their success, the Group invested in equipping their workforce with the tools they needed to effectively convey information and ideas.

CHALLENGES

- › Poor communication of ideas and information, leading to misunderstandings
- › Lack of confidence in front of colleagues and clients, damaging relationships and trust
- › Reduced stakeholder / new starter experience due to low-quality presentations





Money Super Market

SOLUTIONS

A comprehensive one day development programme was designed and delivered, with 10 participants per cohort, covering the essential elements of effective presentations such as structure, body language, voice use, and visual aids.

Each employee was provided with continual individualised tailored feedback and coaching to help them identify their strengths and areas for improvement. The programme incorporated interactive activities, peer discussions and practice scenarios to provide practical experience and maximise employee engagement.

At the start of the training day, participants' initial presentations were recorded on video. By the end of the day, their reworked presentations were also recorded, allowing participants to track their progress and identify areas for further improvement by watching their own presentations after the course. This process helped to embed new presentation skills effectively.

BENEFITS

- ✓ Over 90 employees have seen an improvement in their presentation skills, with 96.8% reporting increased confidence when speaking in front of groups.
- ✓ The quality of presentations within the organisation has greatly improved, leading to more effective communication of ideas and information.
- ✓ The training programme has fostered a culture of continuous improvement and learning, with employees motivated to continue honing their skills.
- ✓ The organisation has received positive feedback from stakeholders, with improved presentations impacting overall business results.

CASE STUDY

Museum of London



How we helped 120 managers rise to the challenge of leading remote teams

OBJECTIVES

During the pandemic, the Museum of London faced challenges in effectively managing its newly remote teams, leading to decreased productivity and morale among employees.

The museum's people team sought to improve the skillset of over 120 line managers with the understanding and practical tools needed to operate effectively in this environment, both in the short and long term.

CHALLENGES

- › Decreased productivity
- › Low employee morale
- › Poor communication and collaboration
- › Inability to stay ahead of changes in remote work landscape





SOLUTIONS

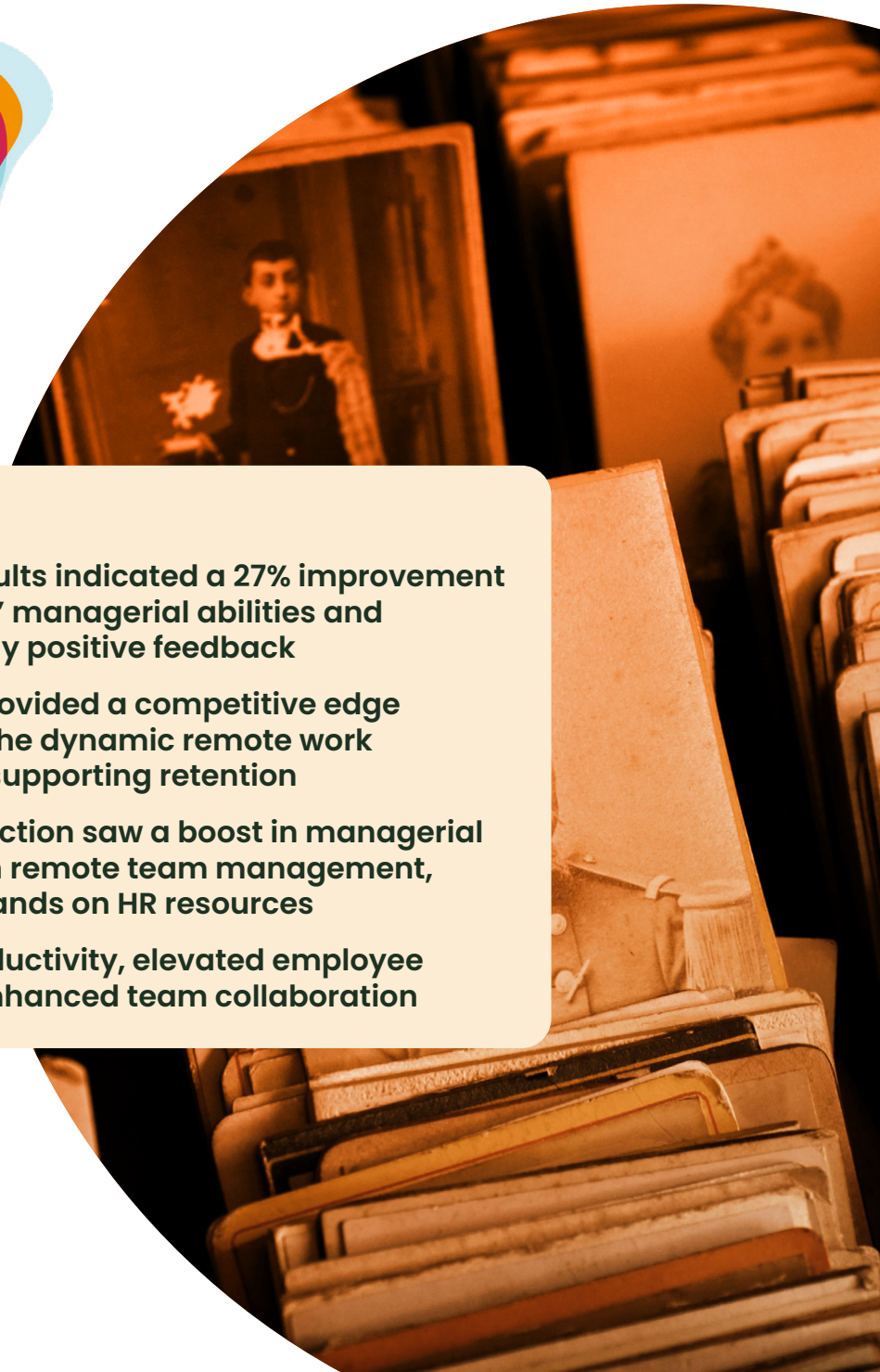
After an extensive research process, a two-module virtual course was designed, delivered for up to 12 participants at a time.

The first module was designed to help managers understand the importance of creating a safe and supportive environment for their remote teams. The training used real-world examples and actors to bring to life scenarios that line managers might face when managing remotely.

The second module focused on practically implementing the skills explored in the first module and examined how participants could goal set, manage by outcomes, communicate flexibly to different direct reports, relationship build, coach, delegate, and build trust. The use of actors and executive coaches in this module allowed managers to practice the skills they had learned and gain in-the-moment feedback in the application of these tools and techniques so they could overcome challenges faced when managing remotely.

BENEFITS

- ✓ Long-term results indicated a 27% improvement in participants' managerial abilities and overwhelmingly positive feedback
- ✓ The training provided a competitive edge in navigating the dynamic remote work environment, supporting retention
- ✓ The people function saw a boost in managerial competence in remote team management, reducing demands on HR resources
- ✓ Increased productivity, elevated employee morale, and enhanced team collaboration



WE'RE AN INCREDIBLE BUNCH (IF WE SAY SO OURSELVES)

Our Team



ROBERT KIRBY

Founder, Director &
Executive Coach



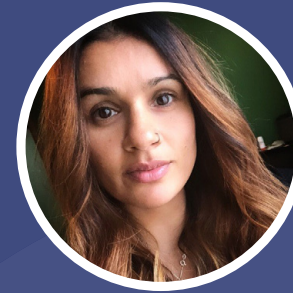
ALEXANDER MUSHORE

Senior Facilitator &
Organisational Psychologist



ADAM RUSS

Senior Facilitator &
Executive Coach



RAJNEET SIDHU

Senior Facilitator



SAMANTHA SANNS

Senior Facilitator &
Executive Coach



DENI FRANCIS

Senior Facilitator, D&I
Expert & Executive Coach



ORLESSA ALTASS

Facilitator



AMBUR KHAN

Facilitator



HETTY BURTON

Facilitator



OBERON

Quality Pawsonnel

GET IN TOUCH

Did you find what you were looking for?



We hope this brochure was helpful. If you're still undecided about which course is right for your organisation, or have any further questions, we're always happy to have a no-obligation chat to discuss your needs.

And if you're nearby, why not pop in and meet us in person.

We've got great biscuits.



Drop us a line

hello@people-people.uk



Give us a bell

020 3239 2843



Pay us a visit

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